

# STRUCTURED methods

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**Are you serious  
about improving  
your business?**

**We Are**

At Structured Methods, we're here to transform your business by making sure your products and services are efficient, yet innovative to meet your customers needs.

We're experts in improving performance, design and innovation, and passionate about providing specialist solutions, delivering radical results for companies that are striving for excellence.

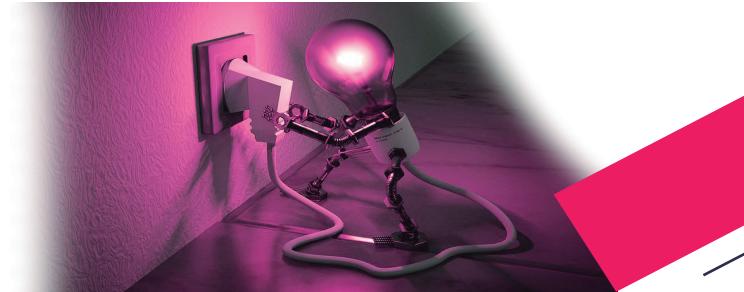
Drawing on our unique blend of hands-on industry experience and proven consultancy expertise, our team will work with you to:

- **Improve customer satisfaction**
- **Increase profits and efficiency**
- **Identify new potential revenue streams**
- **Build Internal Capability**

We are proud of our track record running projects internationally. Our specialist team helps organisations to identify and deliver substantial savings. We're extremely experienced in successfully applying improvement techniques to a wide range of processes, challenges and sectors, with our structured methods including:

- **Lean Six Sigma**
- **Design for Six Sigma**
- **Innovation**

to help you save money and generate as much profit as possible!



**Who is SM ?**

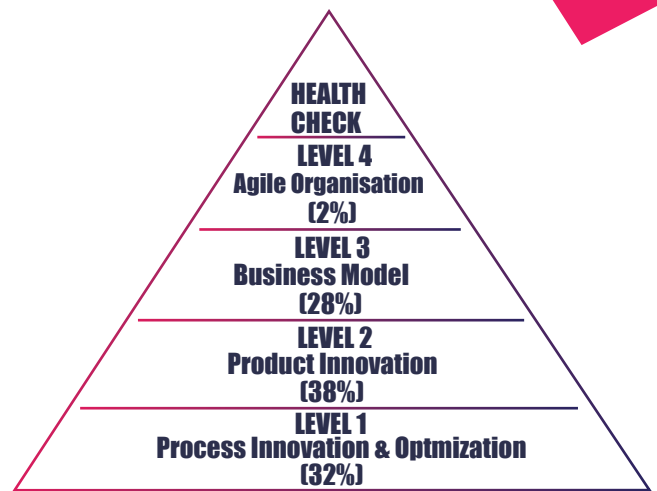
We are a niche consulting organization that makes use of “Structured Methods” to build internal capability. Systematization has tremendous benefits in building organisational capability and this has been proven in history. Whether its structured productivity, structured quality, structured innovation or structured design, the systematization creates a common language adding significant value to the individual as well as the organisation.

We'll give you sufficient structure to build critical mass and get your improvement initiatives going!

# Our Offerings:

## 1. Organizational Health Check:

85% of the companies surveyed admitted that their key shortfall was not just building capability, but a big part was problem diagnosis. The importance of properly diagnosing your problem is a key criterion for deploying a successful program. This is the reason we run an organisation Health Check to assist your organisation in unpacking the areas that are holding you back on the way to success. A Health Check will also ascertain where your capability lies and identify the GAPS. The pyramid alongside shows the typical competencies an organisation develops. The Level 1 organisation has sufficient capability to optimize and innovate on core process. Level 2 has the competency to build new products and integrate these into the current processes. Level 3, can build new Business Models and attract new markets. The Level 4 organisation has the competencies of Level 1, 2 and 3 and is Agile form the sense that it is able to respond rapidly to market demands. In the Health Check we evaluate some of your organisations critical drivers and create a strategy to work towards building your capabilities from Level 1 to Level 4.



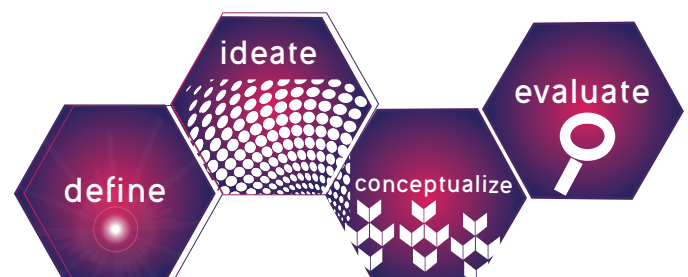
The percentages represent the typical distribution of Level 1 to Level 4 organisations.



## 2. Structured Innovation:

Structured Innovation is a process where problems are solved with unique solutions “ideas” that become embodied into a product or service that drives value for both the customer and the producer. Structure does not mean lack of agility, but simply includes critical end points to assess developments to meet an innovation opportunity. The Structured Innovation Process “DICE™” Define, Ideate, Conceptualize Evaluate is used to rapidly create concepts to meet a new need.

We run a 5 -day training course on Structured Innovation incorporating toolsets to drive your innovation initiative forward and facilitate running events that will assist your organisation.



### 3.Design for Six Sigma (DFSS)

Once we have good concepts from the DICE methodology, we need to convert these into products that drive value for the customer. Value attracts customers. Quality earns respect, and innovation differentiates one product from another.

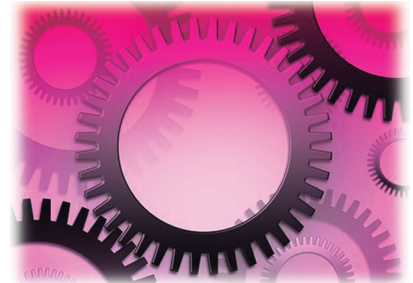
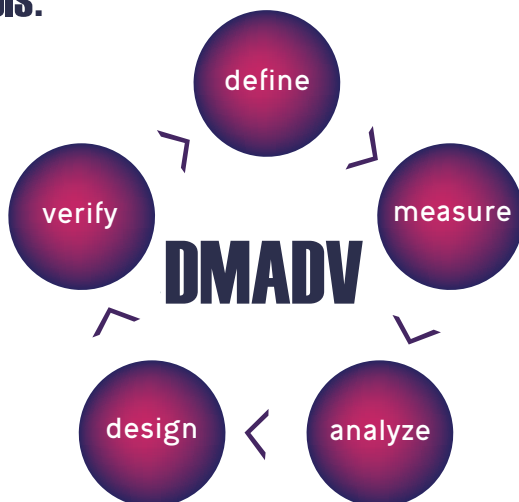
Actively building in these items into a product development process, to drive it, provides a key way to ensure product success. This is the key to Design For Six Sigma (DFSS). DFSS provides a systematic method to build important customer requirements into all related aspects of the product development

process that can be measured, verified and optimized.

DFSS ensures that key performance characteristics are incorporated into their product manufacturing and development processes. Manufacturing and development processes can then be optimized to meet those customer requirements using specific and quantifiable metrics. Customers can then manage quality levels against a specific budget. DFSS is therefore able to provide a rigorous methodology to further ensure planned product excellence.

We run a DFSS certification program that includes the following:

- **5-day Training Program.**
- **A Written Exam to test the candidates understanding**
- **Submission of a DFSS project, to show application of the tools.**



## 4. Lean Six Sigma

Structured Methods offers Lean Six Sigma certifications at Black Belt, Green Belt, and Yellow Belt levels, as well as dedicated Lean programs including Lean Novice and Lean Practitioner.

Structured Methods was first accredited as an IASSC Accredited Training Organization (ATO) in 2019. Our programs are built on globally recognised Lean Six Sigma standards, aligned to ISO 18404:2015, and continuously evolve to meet the needs of our clients. We combine rigorous statistical methods with practical Lean application and real-world project delivery to deliver measurable financial and operational outcomes.

Operating within a certified ISO 13485 quality management system, Structured Methods is independently audited by a recognised certification body, ensuring disciplined design, consistent delivery, and controlled certification of all training programs to high global standards.

Certification at Black Belt, Green Belt, and Yellow Belt levels requires the successful completion of an examination and a workplace improvement project, demonstrating measurable impact through defect reduction, cost savings, or revenue enhancement. Lean programs are similarly focused

on practical application, equipping participants to improve flow, eliminate waste, and enhance operational efficiency. Certification is not only awarded but earned through verified performance and measurable business outcomes.

Structured Methods differentiates its programs through the integration of AI-driven tools into the practical application of Lean and Lean Six Sigma methodologies. By leveraging AI platforms alongside Minitab Statistical Software, we enable faster analysis, deeper insights, and more effective problem-solving—bridging the gap between traditional statistical methods and modern data-driven decision-making.

Projects delivered through our programs have consistently achieved measurable cost reductions and operational improvements across manufacturing and transactional environments.

Lean Six Sigma (LSS) Black Belt training develops students into expert-level process optimizers providing them the skills they need to lead successful improvement initiatives and achieve strategic objectives. This program has all elements required to assist teams to solve a wide variety of difficult problems across a wide spectrum of industries (*transactional, service, manufacturing*) drawing on both quantitative and qualitative methods from content of Lean and Six Sigma. LSS

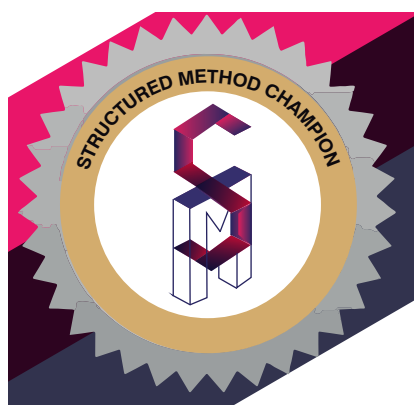


Black Belts are professional problem solvers that provide mentoring to Green Belts and others who need to improve or optimise performance. Black Belt candidates receive formal certification from Structured Methods when they successfully pass exams and complete a project in their workplace that reduces defects or otherwise significantly contributes to cost-reduction or revenue targets. The program runs over 20 days across 5 modules (Define, Measure, Analyse, Improve and Control).

Lean Six Sigma (LSS) Green Belts are widely recognized for their ability to help drive process improvements and often play a key role in accelerating the adoption of Lean Six Sigma practices within an organization. The scope of Green Belts Projects are not as wide as LSS Black Belts, but Green Belts play an important role in building critical mass in any Lean Six Sigma deployment. The program runs over 12 days across 4 modules (Define- Measure, Analyse, Improve and Control) Green Belt candidates receive formal certification from Structured Methods when they successfully pass exams and complete a project in their workplace that reduces defects or otherwise

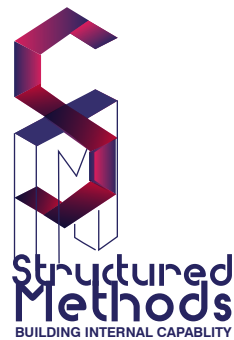
significantly contributes to cost-reduction or revenue targets.

Lean Six Sigma (LSS) Yellow Belts play a key role in supporting Black Belts and Green Belts.. The program runs over 4 days across 4 modules (Define- Measure, Analyse, Improve and Control. Yellow Belt candidates receive formal certification from Structured Methods when they successfully pass exams and support a project in their workplace that reduces defects or otherwise significantly contributes to cost-reduction or revenue targets.



BUILDING INTERNAL CAPABILITY

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